Four-Step Model for Academic Alliances

1. FORM
   - Articulate the compelling need for alliance and its programs
   - Strategically select partners and establish collegial relationships
   - Create a high-functioning leadership team with a shared mission and vision
   - Establish work processes and management practices

2. CONFORM
   - Formalize alliance roles, responsibilities and policies
   - Create inter-institutional academic programs
   - Engage institutional functional experts
   - Adapt institutional policies and procedures
   - Adopt a workable financial model

3. PERFORM
   - Deliver, assess and improve academic programs
   - Expand programs, services and reach of the alliance
   - Review and improve alliance operations
   - Orient new and educate continuing faculty and administrative participants
   - Achieve fiscal stability

4. TRANSFORM
   - Create new value for institutional partners
   - Transform academic practices, culture and institutional identity at partner institutions
   - Achieve fiscal sustainability for the alliance

New / Reinvented Culture of Academic Collaboration